



# TRANSFER YOUR CERTIFICATION TO NQA UK

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**Business Development Manager**

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## KEY INFO

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- **30-minute webinar**
- **Questions in the chat box**
- **Q&A at the end**
- **Webinar recording and slides circulated in the coming days**

# YOUR PRESENTER

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## David Quinn (BDM)

I have worked in certification for several years in client service, planning and commercial roles. My role at NQA as a business development manager involves **presenting certification tenders, providing quotes and fielding queries** for larger companies.

I have completed my **CQI IRCA ISO 9001 Lead Auditor Qualification**, alongside foundation qualifications **for ISO 14001, 45001 and 27001**. I have also recently completed **my PAS 2060 Understanding and Achieving Carbon Neutrality** certificate with NQA .

I take great pride in **ensuring high levels of customer service** at NQA, supporting **existing and new clients across the UK**.

- Reasons for transferring certificate
- The 6-step transfer process
- Transferring to NQA: time and cost
- Why should you choose NQA?
- Q&A



# REASONS FOR TRANSFERRING CERTIFICATE

## POOR SERVICE

- Dissatisfactory **level of service**
- Fragmented **communication**
- Inconsistent **assessors / auditors**
- Problematic **approach to certification**
- Lack of **value for money**

## RE-TENDER

- **Contractual** requirement
- **Public sector / large multi-site**
- Organisational **changes**
- Pressure to use **certain provider**
- Parent pressure
- **Acquisition**

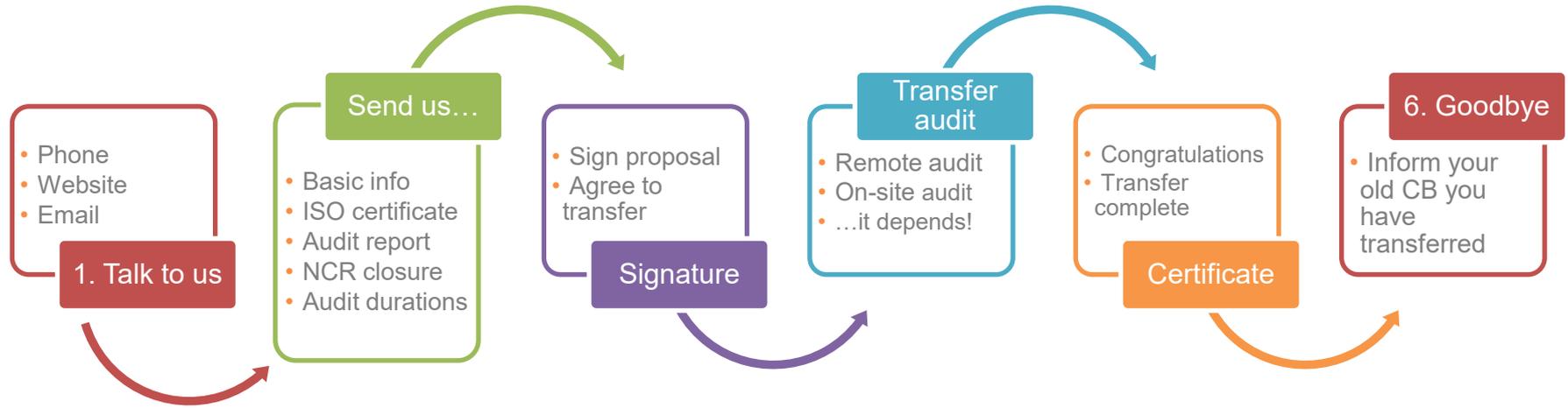
## NEW APPROACH @ NQA

- ✓ Competitive pricing
- ✓ Extensive portfolio
- ✓ Integrated management system
- ✓ Multi-site / group - more manageable and cost effective
- ✓ Expert assessors / auditors
- ✓ Improvement and learning opportunities

# THE 6-STEP TRANSFER PROCESS

NQA will support you with the transfer process from start to finish.

**There are just 6 simple steps:**

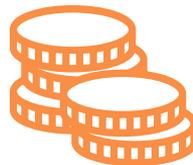


# TRANSFERRING TO NQA: TIME & COST



## How long will it take?

- Simple process
- Could be less than 1 week
- Certification strategic review



## How much will it cost?

- Remote transfer
- Site transfer
- Full proposal to ensure:
  - Accurate duration
  - Accurate cost

# WHY SHOULD YOU CHOOSE NQA?

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# OUR PURPOSE

IS TO HELP  
CUSTOMERS  
DELIVER PRODUCTS  
THE WORLD CAN  
**TRUST**

NQA is a world leading certification body with global operations.

NQA specialises in certification in **high technology** and engineering sectors.





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**60,000**  
CERTIFICATES  
GLOBALLY



**100%**  
ALL INCLUSIVE  
— FEES —



**1000+**  
EMPLOYEES  
WORLDWIDE



**AVERAGE  
CUSTOMER  
PARTNERSHIP**



**OPERATING  
COUNTRIES**



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# OUR PROMISE TO YOU



## NQA'S EXPERIENCE PROMISE



We will deliver **excellent customer service**.



We will be a **proactive, flexible and supportive** partner.



We will ensure your certification remains flexible for your business.



We will guarantee that **fees are all-inclusive**.



We will ensure our auditors are **technically competent** for your industry and certification.



We will produce technical advice and guidance.



We will provide **added value** through our audits and reports, **with a focus on improvement**.



We will offer different ways to learn.



NQA's approach is practical and proactive. Our auditor understands our business.



GLENMORANGIE

# UK & BEYOND TRAINING SERVICES

ACCREDITED  
COURSES



## Virtual training

For delegates  
around the world



## In-house training

At a specific UK  
client location



## Bespoke training

Virtual / at a specific  
UK client location



# RANGE OF COURSES



QUALITY



ENVIRONMENT



ENERGY



HEALTH AND  
SAFETY



INFORMATION  
SECURITY



FOOD  
SAFETY



MEDICAL  
DEVICES



BUSINESS  
CONTINUITY



AEROSPACE



INTEGRATED  
MANAGEMENT



SUSTAINABILITY

- **e-learning** Introduction
- **1-day** Introduction Courses
- **2-day** Implementation Courses
- **2-day** Internal Auditor – NQA or IRCA
- **5-day** Lead Auditor – NQA or IRCA





# SUSTAINABILITY COMMITMENT

NQA is committed to leading by example in our industry by channelling sustainability and improving environmental performance throughout the business.

- Operating as carbon neutral under the internationally-recognised standard PAS 2060:2014
  - *Inclusive of all relevant scope 1, 2 and 3 emissions*
- An ambitious goal to become net zero by 2035
- A sustainability promise to address wider sustainability topics
- Driving down service delivery-related emissions to support clients on their net zero journeys



The delivery of NQA services, including training, will be carbon neutral.





# FURTHER SUPPORT

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**Call:**

0800 052 2424

**Website:**

[nqa.com](http://nqa.com)

**Email:**

[sales@nqa.com](mailto:sales@nqa.com)

**Blogs:**

[nqa.com/blog](http://nqa.com/blog)

**Connect:**

LinkedIn & Twitter

**InTouch (e-zine):**

[nqa.com/signup](http://nqa.com/signup)

**Get in touch to  
learn more about  
NQA certification,  
training, and the  
top-class support  
we offer.**

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# Q&A

**Alternatively, get in touch:**

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